

CITY OF NEWTON, MASSACHUSETTS  
DEPARTMENT OF PURCHASING  
*COMPARISON OF BIDS*  
  
INVITATION TO BID #09-113  
Installation of Reflective Traffic Lines & Markings

BID OPENING TIME: 10:00 A.M., July 2, 2009  
PROJECT MANAGER: Clint Shuckel  
PUBLIC WORKS / ENGINEERING

BIDDER	Hi-Way Safety Systems, Inc	Markings Inc	Roadsafe Traffic Systems
FY 10 TOTAL	\$107,860.00	\$108,045.00	\$111,850.00
FY 11 TOTAL	\$111,130.00	\$112,053.75	\$114,095.00
FY 12 TOTAL	\$113,750.00	\$115,231.25	\$116,015.00
3 YEAR COMBINED TOTAL	\$332,740.00	\$335,330.00	\$341,960.00

Award Recommended To:

\_\_\_\_\_

Department Head \_\_\_\_\_ Date \_\_\_\_\_

Notes Regarding Specific Bids

\_\_\_\_\_  
*Chief Procurement Officer* Date \_\_\_\_\_

\_\_\_\_\_  
Mayor David B. Cohen Date \_\_\_\_\_

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INVITATION TO BID #09-113  
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BIDDER		Hi-Way Safety Systems, Inc						Markings Inc						Roadsafe Traffic Systems					
	EST QTY	2010		2011		2012		2010		2011		2012		2010		2011		2012	
		UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL	UNIT	TOTAL
Description																			
ITEM # 1: 854.1 Pavement Marking Removal (PAINT)	1,000	\$0.10	\$100.00	\$0.10	\$100.00	\$0.10	\$100.00	\$0.75	\$750.00	\$0.80	\$800.00	\$0.85	\$850.00	\$0.50	\$500.00	\$0.50	\$500.00	\$0.50	\$500.00
ITEM # 2: 854.2 Pavement Marking Removal (THERMO)	1,000	\$0.25	\$250.00	\$0.25	\$250.00	\$0.25	\$250.00	\$0.75	\$750.00	\$0.80	\$800.00	\$0.85	\$850.00	\$0.50	\$500.00	\$0.50	\$500.00	\$0.50	\$500.00
ITEM # 3: 854.5 Pavement Marking Roughening (THERMO)	1,000	\$0.01	\$10.00	\$0.01	\$10.00	\$0.01	\$10.00	\$0.25	\$250.00	\$0.27	\$270.00	\$0.29	\$290.00	\$0.50	\$500.00	\$0.50	\$500.00	\$0.50	\$500.00
ITEM # 4: 860.04 4 inch reflectorized WHITE line (PAINT)	20,000	\$0.04	\$700.00	\$0.04	\$720.00	\$0.04	\$740.00	\$0.03	\$620.00	\$0.03	\$640.00	\$0.03	\$660.00	\$0.04	\$700.00	\$0.04	\$720.00	\$0.04	\$740.00
ITEM # 5: 861.04 4 inch reflectorized YELLOW line (PAINT)	300,000	\$0.03	\$9,600.00	\$0.03	\$9,900.00	\$0.03	\$10,200.00	\$0.03	\$9,300.00	\$0.03	\$9,600.00	\$0.03	\$9,900.00	\$0.04	\$10,500.00	\$0.04	\$10,800.00	\$0.04	\$11,100.00
ITEM # 6: 865 12 inch reflectorized WHITE (PAINT)	75,000	\$0.32	\$24,000.00	\$0.33	\$24,750.00	\$0.34	\$25,500.00	\$0.33	\$24,750.00	\$0.35	\$25,875.00	\$0.36	\$26,625.00	\$0.36	\$27,000.00	\$0.37	\$27,750.00	\$0.38	\$28,500.00
ITEM # 7 (864.A) Pavement arrow reflectorized WHITE (PAINT)	25	\$18.00	\$450.00	\$19.00	\$475.00	\$20.00	\$500.00	\$15.50	\$387.50	\$16.25	\$406.25	\$16.75	\$418.75	\$20.00	\$500.00	\$22.00	\$550.00	\$24.00	\$600.00
ITEM # 8 (864.L) Pavement legend reflectorized WHITE-"ONLY" or "SCHOOL" (PAINT)	25	\$30.00	\$750.00	\$31.00	\$775.00	\$32.00	\$800.00	\$33.50	\$837.50	\$34.50	\$862.50	\$35.50	\$887.50	\$38.00	\$950.00	\$40.00	\$1,000.00	\$40.00	\$1,000.00
ITEM # 9: 866.04 4 inch reflectorized WHITE line (THERMO)	20,000	\$0.33	\$6,600.00	\$0.34	\$6,800.00	\$0.34	\$6,800.00	\$0.33	\$6,600.00	\$0.34	\$6,800.00	\$0.35	\$7,000.00	\$0.33	\$6,600.00	\$0.34	\$6,800.00	\$0.35	\$7,000.00
ITEM # 10: 867.04 4 inch reflectorized YELLOW line (THERMO)	20,000	\$0.33	\$6,600.00	\$0.34	\$6,800.00	\$0.34	\$6,800.00	\$0.33	\$6,600.00	\$0.34	\$6,800.00	\$0.35	\$7,000.00	\$0.32	\$6,400.00	\$0.33	\$6,600.00	\$0.34	\$6,800.00
ITEM # 11 (865.1) 12 inch reflectorized WHITE line (THERMO)	20,000	\$1.15	\$23,000.00	\$1.20	\$24,000.00	\$1.25	\$25,000.00	\$1.10	\$22,000.00	\$1.15	\$23,000.00	\$1.18	\$23,600.00	\$1.04	\$20,800.00	\$1.06	\$21,200.00	\$1.08	\$21,600.00
ITEM # 12 (864.04A) Pavement arrow reflectorized WHITE (THERMO)	50	\$60.00	\$3,000.00	\$65.00	\$3,250.00	\$65.00	\$3,250.00	\$55.00	\$2,750.00	\$57.50	\$2,875.00	\$59.00	\$2,950.00	\$48.50	\$2,425.00	\$50.00	\$2,500.00	\$50.00	\$2,500.00
ITEM # 13 (864.04.L) Pavement legend reflectorized WHITE- "ONLY" or "SCHOOL"(THERMO)	25	\$120.00	\$3,000.00	\$120.00	\$3,000.00	\$120.00	\$3,000.00	\$148.00	\$3,700.00	\$149.00	\$3,725.00	\$150.00	\$3,750.00	\$125.00	\$3,125.00	\$125.00	\$3,125.00	\$125.00	\$3,125.00
ITEM # 14 (868.06) 4 inch reflectorized WHITE line (EPOXY)	10,000	\$0.30	\$3,000.00	\$0.30	\$3,000.00	\$0.30	\$3,000.00	\$0.28	\$2,800.00	\$0.29	\$2,900.00	\$0.30	\$3,000.00	\$0.28	\$2,800.00	\$0.29	\$2,900.00	\$0.29	\$2,900.00
ITEM # 15 (869.06) 4 inch reflectorized YELLOW line (EPOXY)	10,000	\$0.30	\$3,000.00	\$0.30	\$3,000.00	\$0.30	\$3,000.00	\$0.28	\$2,800.00	\$0.29	\$2,900.00	\$0.30	\$3,000.00	\$0.26	\$2,600.00	\$0.27	\$2,700.00	\$0.27	\$2,700.00
ITEM # 16 (868.12) 12 inch reflectorized WHITE line (EPOXY)	10,000	\$1.15	\$11,500.00	\$1.20	\$12,000.00	\$1.25	\$12,500.00	\$1.10	\$11,000.00	\$1.15	\$11,500.00	\$1.20	\$12,000.00	\$1.30	\$13,000.00	\$1.30	\$13,000.00	\$1.30	\$13,000.00
ITEM # 17 (864.07) Pavement arrow reflectorized WHITE (EPOXY)	20	\$55.00	\$1,100.00	\$55.00	\$1,100.00	\$55.00	\$1,100.00	\$45.00	\$900.00	\$50.00	\$1,000.00	\$55.00	\$1,100.00	\$60.00	\$1,200.00	\$60.00	\$1,200.00	\$60.00	\$1,200.00
ITEM # 18 (864.07L) Pavement legend reflectorized WHITE- "ONLY" or "SCHOOL" (EPOXY)	10	\$120.00	\$1,200.00	\$120.00	\$1,200.00	\$120.00	\$1,200.00	\$125.00	\$1,250.00	\$130.00	\$1,300.00	\$135.00	\$1,350.00	\$175.00	\$1,750.00	\$175.00	\$1,750.00	\$175.00	\$1,750.00
ITEM # 19: Allowance for Police Details	ALL	\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00		\$10,000.00	
ANNUAL TOTAL		\$107,860.00		\$111,130.00		\$113,750.00		\$108,045.00		\$112,053.75		\$115,231.25		\$111,850.00		\$114,095.00		\$116,015.00	
THREE YEAR TOTAL		\$332,740.00						\$335,330.00						\$341,960.00					